

# Does Your Organization Need a Lean Transformation?

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EMS Consulting Group is a management consulting firm designed to create value for manufacturers, service providers, and product developers. Our clients include organizations from the medical device, biotech, aerospace, defense, and consumer products industries. Providing lean manufacturing training and lean manufacturing consulting services; we help our clients achieve lower costs, improved productivity and quality, and decreased time-to-market.

## Case Study

**The Problem:** Orange County Medical Device Manufacturer's inventory was growing out of control while productivity was stagnant.

**The Solution:** EMS Consulting Group spent time on-site assessing current operations for a lean transformation. They identified opportunities for improvement and developed a training and implementation plan. Key employees designated Lean Champions were trained utilizing a customized Lean Manufacturing Certification program. Working with the Lean Champions, EMS facilitated a number of improvement events initially. Within a short period of time, the Lean Champions were driving the improvement activities.



**The Results:** After 18 months, the company experienced 50% - 70% improvements in productivity, reductions in inventory ranging from 30%-90% depending on category and business unit, and lead-time reductions of up to 90%. Gross profit margins increased by 15%-20%.

## What do our clients say?

*"(EMS Consulting Group Sr. Partner) Darren Dolcemascolo did a great job helping us develop and execute a plan to integrate Lean Manufacturing / Operational Excellence into our culture. He worked extremely well with Gen-Probe team, training people from multiple sites around the globe in Lean Tools and Techniques, and was instrumental in ensuring that we had the skills to move forward on our own. I would highly recommend him to an organization who needs a Lean educator and coach."* - Jorgine Ellerbrock, Sr. Vice President, Operations, Gen-Probe Incorporated

*"I've used EMS to implement Lean concepts at two different companies and they have always provided exceptional service. They supported my companies by conducting Lean evaluations, train-the-trainer, general employee training, implementation of 5s, and facilitating Kaizen events (both manufacturing and service). What makes them unique is that they are willing to tailor their Lean approach and material to any company or situation. It's not your typical "canned-Lean presentation" and, unlike several Lean consultants, they do not pressure for additional work. EMS will only provide the services that you need to be successful. They have never disappointed to provide results."* - Kermit Stott, Sr. Vice President, Operations, Alphatec Spine